

## **RFP Baseline: RFP new - v1.0**

1 Strategic-Decision Making >> 1.01 Rational-Decision Making >> Action Checklist >> Define the decision to be made >> Be clear on the exact decision that is to be made (used to clarify thinking-aids communications and provides a record for the future)

1 Strategic-Decision Making >> 1.01 Rational-Decision Making >> Action Checklist >> Define the decision to be made >> The aim is to arrive at a single goal or destination for the decision-making process.

1 Strategic-Decision Making >> 1.01 Rational-Decision Making >> Action Checklist >> Define the decision to be made >> It should also be clear what is not being decided.

1 Strategic-Decision Making >> 1.01 Rational-Decision Making >> Action Checklist >> Establish the objectives >> Identify all stakeholders who have an interest in the matter.

1 Strategic-Decision Making >> 1.01 Rational-Decision Making >> Action Checklist >> Establish the objectives >> Stakeholder preferences can be converted into objectives which break the goal down into specific and measurable targets